

**National Ag Science Center, Inc.**  
**P & L Current Reporting with YTD**  
**December 2020**

|                                  | Dec 20    | Jul - Dec 20 |
|----------------------------------|-----------|--------------|
| <b>Ordinary Income/Expense</b>   |           |              |
| <b>Income</b>                    |           |              |
| <b>Contributed Revenue</b>       |           |              |
| Individual Giving                | 0.00      | 200.00       |
| <b>Total Contributed Revenue</b> | 0.00      | 200.00       |
| <b>Events</b>                    |           |              |
| Auction Silent                   | 0.00      | -300.00      |
| Corporate                        | 19,240.00 | 60,690.00    |
| Golfers Pack                     | 0.00      | 2,200.00     |
| Individual                       | 8,755.00  | 14,602.64    |
| Misc                             | 0.00      | 833.35       |
| Tickets                          | 0.00      | 640.00       |
| <b>Total Events</b>              | 27,995.00 | 78,665.99    |
| <b>Disc Refunds Gifts</b>        | 0.00      | -200.00      |
| <b>Total Income</b>              | 27,995.00 | 78,665.99    |
| <b>Gross Profit</b>              | 27,995.00 | 78,665.99    |
| <b>Expense</b>                   |           |              |
| <b>Direct Expenses</b>           |           |              |
| Catering                         | 0.00      | 484.49       |
| Graphic Design                   | 0.00      | 450.00       |
| Other                            | 0.00      | 750.00       |
| Photography                      | 0.00      | 150.00       |
| Printing and Copying             | 0.00      | 1,378.41     |
| Rentals                          | 0.00      | 9,093.00     |
| Promotional Supplies             | 0.00      | 2,649.17     |
| <b>Total Direct Expenses</b>     | 0.00      | 14,955.07    |
| <b>Advertising</b>               | 216.00    | 4,656.00     |
| <b>Continued Education</b>       | 0.00      | 20.00        |
| <b>Community Cultivation</b>     | 0.00      | 116.61       |
| <b>Dues &amp; Subscriptions</b>  | 0.00      | 55.00        |
| <b>Fees</b>                      |           |              |
| Banking                          | 54.00     | 129.00       |
| Credit Card                      | 28.14     | 497.50       |
| Interest Expense                 | 23.18     | 27.69        |
| Licensing                        | 252.33    | 1,589.01     |
| <b>Total Fees</b>                | 357.65    | 2,243.20     |
| <b>Insurance</b>                 |           |              |
| Directors & Operations           | 129.58    | 777.48       |
| Worker's Comp                    | 0.00      | -457.22      |
| <b>Total Insurance</b>           | 129.58    | 320.26       |
| <b>Office</b>                    |           |              |
| Postage                          | 0.00      | 1,159.00     |
| Supplies                         | 14.99     | 779.93       |
| <b>Total Office</b>              | 14.99     | 1,938.93     |
| <b>Payroll</b>                   |           |              |
| Employee Benefits                | 0.00      | -23.44       |
| Salaries                         |           |              |
| Staff                            | 1,232.50  | 1,232.50     |
| <b>Total Salaries</b>            | 1,232.50  | 1,232.50     |
| Taxes                            | 170.72    | 170.72       |
| <b>Total Payroll</b>             | 1,403.22  | 1,379.78     |

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|-------------------------------------|-------------------------|-------------------------|
| <b>Proff Fees</b>                   |                         |                         |
| Accounting                          | 0.00                    | 7,775.00                |
| Bookkeeping                         | 418.00                  | 2,238.40                |
| <b>Total Proff Fees</b>             | <u>418.00</u>           | <u>10,013.40</u>        |
| <b>Taxes</b>                        | 0.00                    | 10.00                   |
| <b>Telephone</b>                    | 142.47                  | 835.88                  |
| <b>Truck Expenses</b>               |                         |                         |
| DMV                                 | 0.00                    | 22.00                   |
| Insurance                           | 708.20                  | 3,461.00                |
| <b>Total Truck Expenses</b>         | <u>708.20</u>           | <u>3,483.00</u>         |
| <b>Total Expense</b>                | <u>3,390.11</u>         | <u>40,027.13</u>        |
| <b>Net Ordinary Income</b>          | 24,604.89               | 38,638.86               |
| <b>Other Income/Expense</b>         |                         |                         |
| <b>Other Income</b>                 |                         |                         |
| In-Kind Income                      | 0.00                    | 400.00                  |
| Other Income                        |                         |                         |
| Interest Income                     | 1.49                    | 9.09                    |
| <b>Total Other Income</b>           | <u>1.49</u>             | <u>9.09</u>             |
| <b>Change in Invest Value</b>       |                         |                         |
| TomNorq CB Endow Inc                | 0.00                    | 0.00                    |
| <b>Total Change in Invest Value</b> | <u>0.00</u>             | <u>0.00</u>             |
| <b>Total Other Income</b>           | 1.49                    | 409.09                  |
| <b>Other Expense</b>                |                         |                         |
| In-Kind Expenses                    | 0.00                    | 400.00                  |
| Admin Fees                          |                         |                         |
| TomNorq CB Endow Exp                | 0.00                    | 0.00                    |
| <b>Total Admin Fees</b>             | <u>0.00</u>             | <u>0.00</u>             |
| <b>Total Other Expense</b>          | <u>0.00</u>             | <u>400.00</u>           |
| <b>Net Other Income</b>             | <u>1.49</u>             | <u>9.09</u>             |
| <b>Net Income</b>                   | <u><u>24,606.38</u></u> | <u><u>38,647.95</u></u> |